

BE THINKING

What can you do to help?

TRENDS

We'll review trends driving alcohol legislative and regulatory changes

DATA SYSTEMS

We'll review data collection systems that need improvement



POLICY

We'll review policies that are reshaping the alcohol maretplace both before, during and likely after the Covid-19 pandemic

COURTS

We'll review key court cases driving policy changes and how the data systems and the policy changes are interconnected to these cases

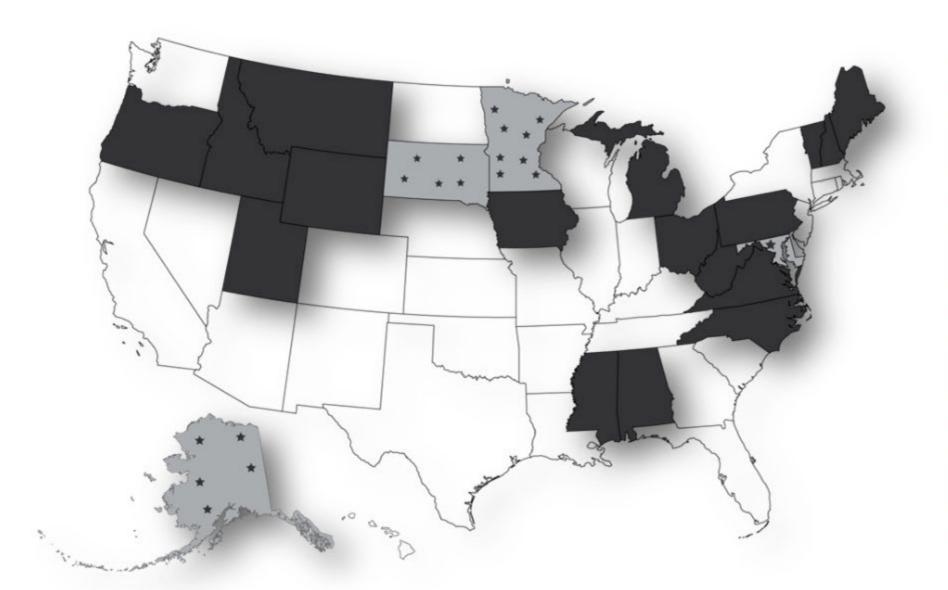


NABCA

NATIONAL ALCOHOL BEVERAGE CONTROL ASSOCIATION

- Established in 1938
- Represent "Control Systems" jurisdictions with direct role in sale cycle (wholesale and/or retail)
- Not an advocacy or lobbying organization
- Not a beverage alcohol industry organization

CONTROL SYSTEMS IN THE UNITED STATES



- Alabama
- lowa
- Idaho
- Maine
- Maryland (Montgomery County)
- Michigan
- Mississippi
- Montana
- New Hampshire
- North Carolina
- Pennsylvania
- · Ohio
- Oregon
- Utah
- Vermont
- Virginia
- West Virginia
- Wyoming

All Jurisdictions Achieve Objectives by:

License everyone who sells alcohol

Enforce laws to reduce underage and excessive drinking

Regulate days/hours of sale, location of premises, and density of outlets

Require products to flow through a 3-tier system

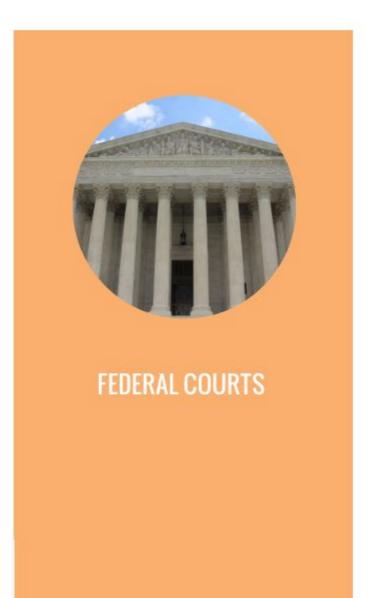


THREE FACTORS

THREE PRIMARY FACTORS DRIVING LEGISLATIVE AND REGULATORY TRENDS









ON-PREMISE LICENSEES

DISTILLED SPIRITS - CURBSIDE PICKUP

(BARS AND RESTAURANTS)

LEGEND:

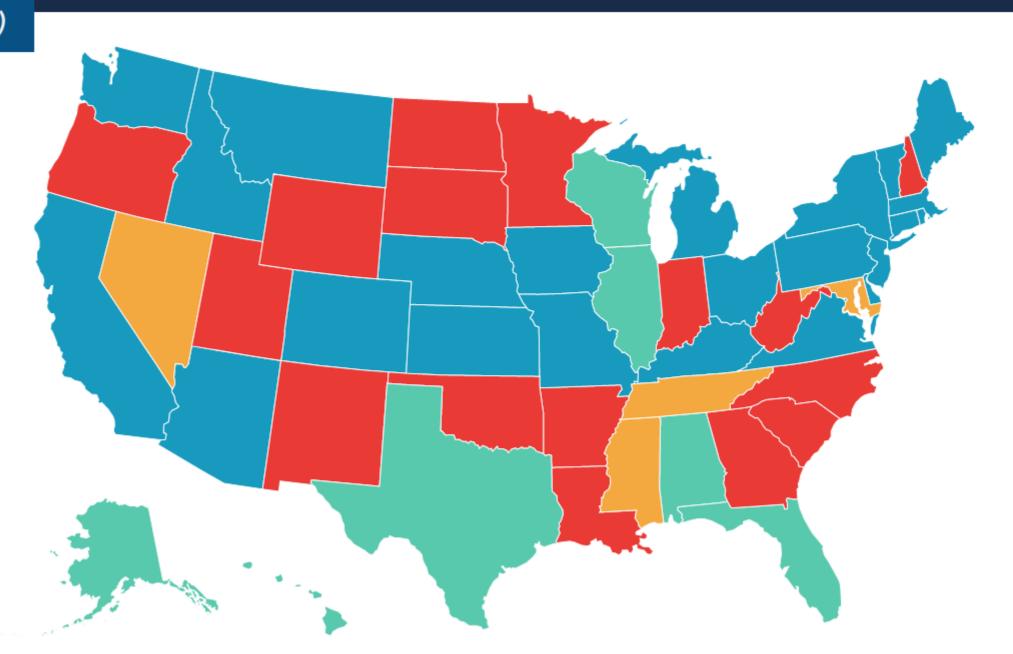
NO

VARIES BY LOCALITY

MANUFACTURER-SEALED ONLY

YES - INCLUDING DRINKS MIXED

ON-PREMISE AND RESEALED



SOURCE: NABCA.ORG (9/17/2020)

ON-PREMISE LICENSEES

DISTILLED SPIRITS - HOME DELIVERY

(BARS AND RESTAURANTS)

LEGEND:

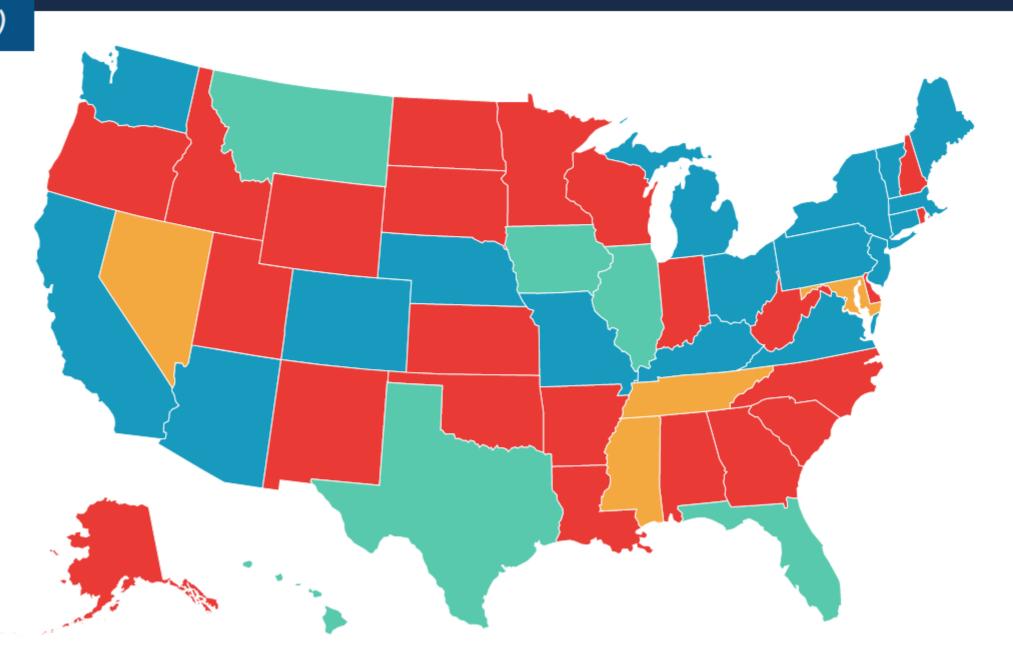
NO

VARIES BY LOCALITY

MANUFACTURER-SEALED ONLY

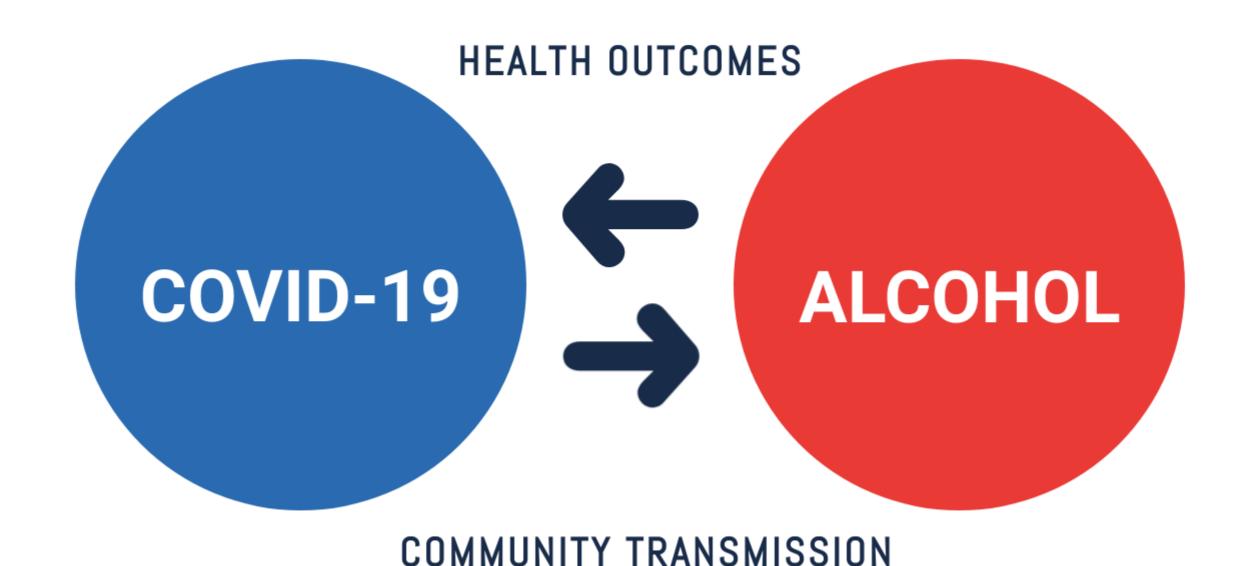
YES - INCLUDING DRINKS MIXED

ON-PREMISE AND RESEALED



SOURCE: NABCA.ORG (9/17/2020)

Covid-19 & Alcohol: A Bidirectional Relationship





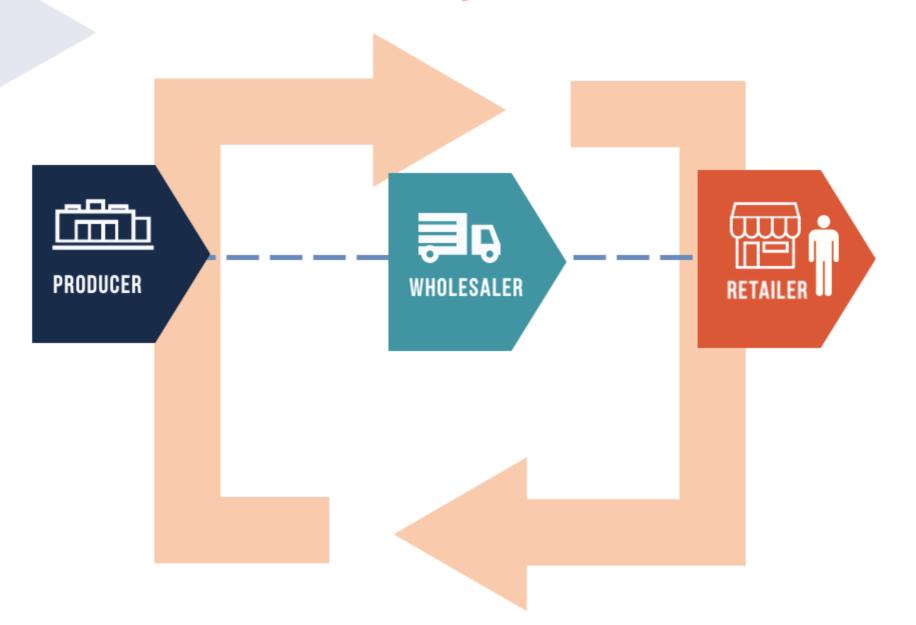
E-COMMERCE

Consumer demands for convenience are driving direct-to-consumer market shifts



The Basics

3 Tier System



The **Basics**

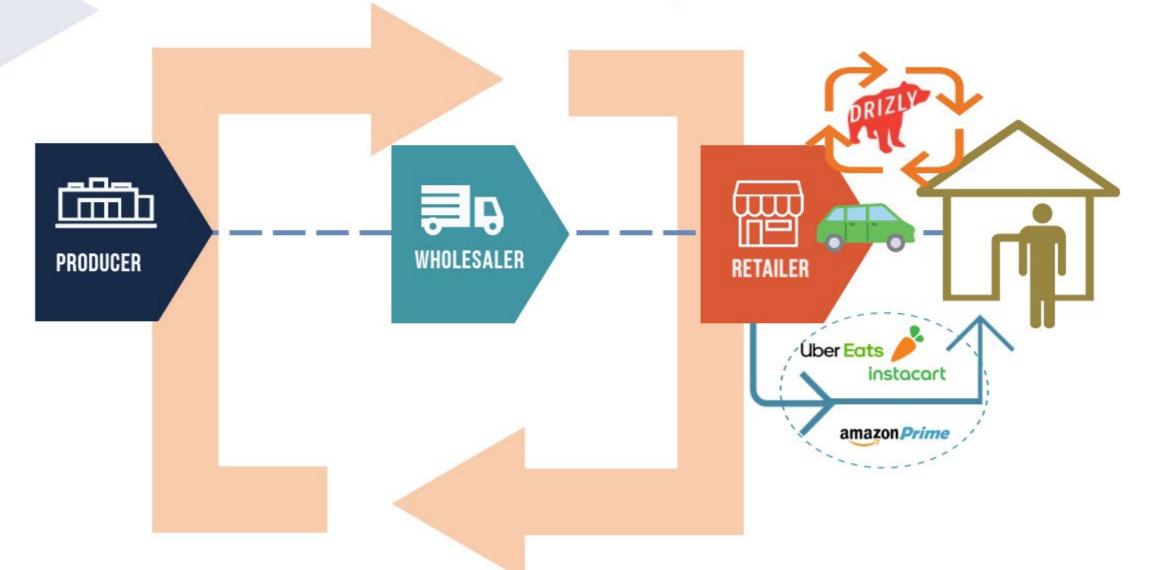
Direct Shipping



Common Carriers

The Basics

Home Delivery and Online Platforms



DTC Challenges

How to ensure proper alcohol excise (and sales) taxes are collected

How to verify all DTC operators are licensed (common carriers, fulfillment centers, 3rd party drivers)

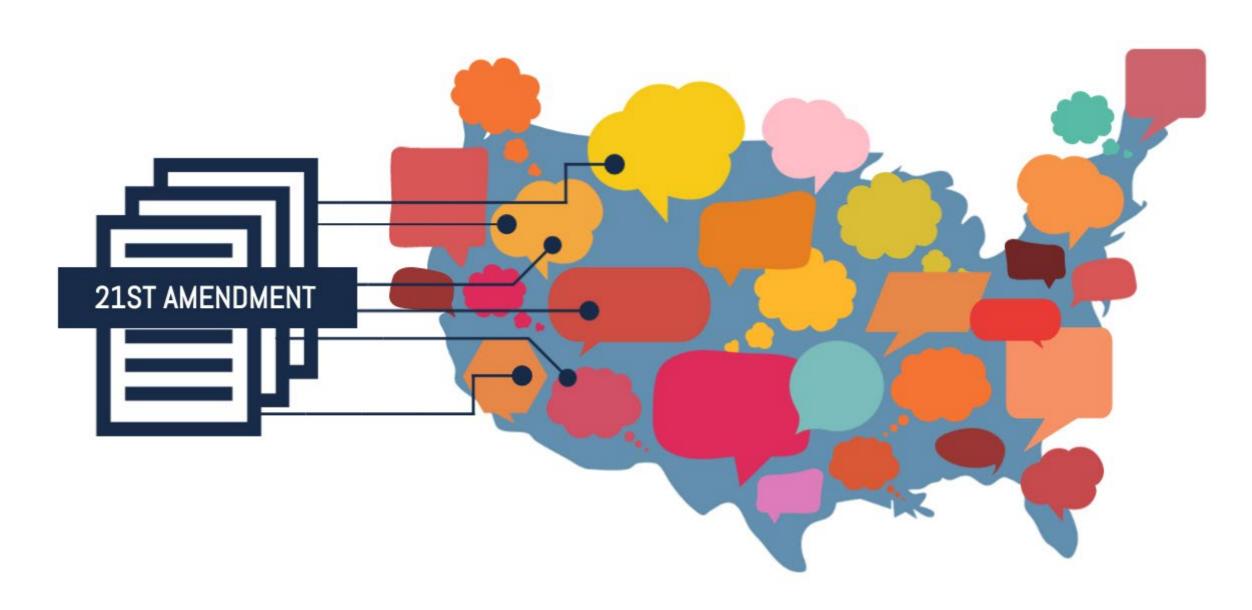
How to track tainted products when needed

How to ensure age verification is happening and determine who is responsible if illegal sale occurs

What type of enforcement efforts are possible in this new market (time, resources, best practices)



Alcohol in the United States Constitution



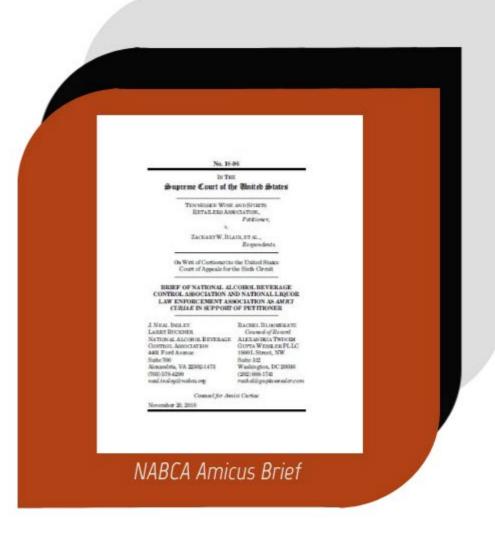
U.S. SUPREME COURT CASE

Tennessee Wine and Spirits Retailer Ass'n v. Thomas



Each State has leeway to enact the measures that its citizens believe are appropriate to address the public health and safety effects of alcohol use and to serve other legitimate interests, but it does not license the States to adopt protectionist measures with no demonstrable connection to those interests.

Tennessee Wine and Spirits Retailers Association v. Thomas, 588 U.S. (2019) https://supreme.justia.com/cases/federal/us/588/18-96/



HOW YOU CAN HELP

Brainstorming Session

1 2 3 4

REPORTER

Identify person who will report back to the full group once reconvened

IDEAS

Strategize ways in which you can assist within the context of the 3 factors driving trends

OPPORTUNITIES

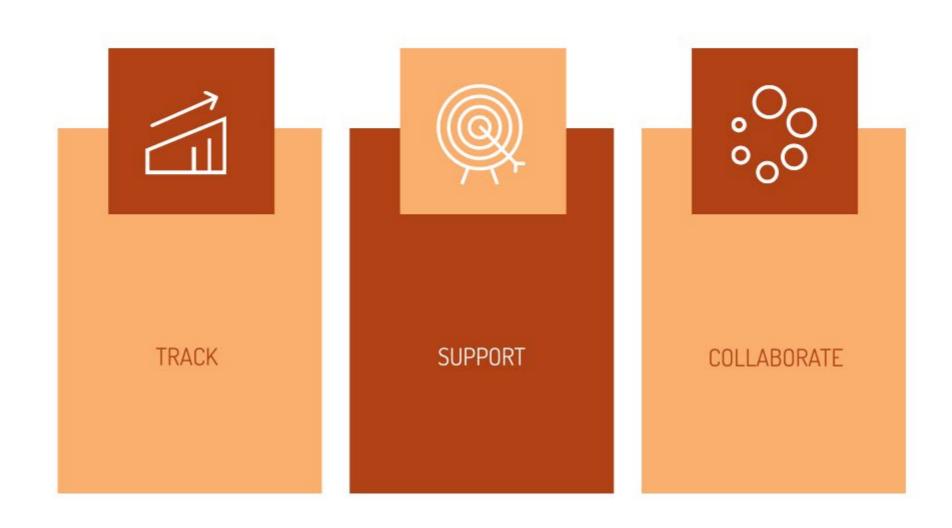
Describe opportunities that position WA uniquely to make headway on the three factors driving trends

BARRIERS

Explore potential barriers to the opportunities that may impact progress to address the three factors driving trends

WHAT PARTNERS ARE DOING TO HELP

We can learn a lot from one another



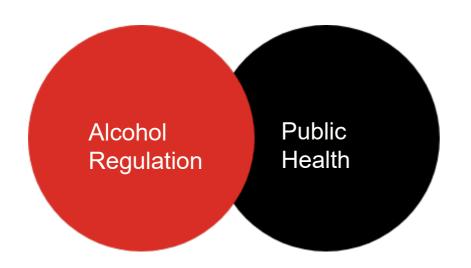
Record Management Systems for Alcohol Law Enforcement

"We are at a critical juncture with alcohol regulatory enforcement"

Over the last two decades, national partners have succeeded in creating data collection, standardization, and sharing protocols for law enforcement agencies. These national guidelines paved the way for better systems for data collection and coordination between enforcement and other agency partners at the federal, state and local levels, and we know this can be done for ALE as well.

Inform Alcohol Regulation and Policy

Data collection is a critical nexus between alcohol regulation and public health





Assessment of RMS Survey Platforms





Coordination and Information Sharing



Guidance and Recommendations

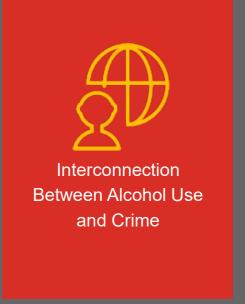
Big Picture of Data







Environment



Enforcement Capacity Challenges



Outlet to Officer Ratio



Increased Access and Availability

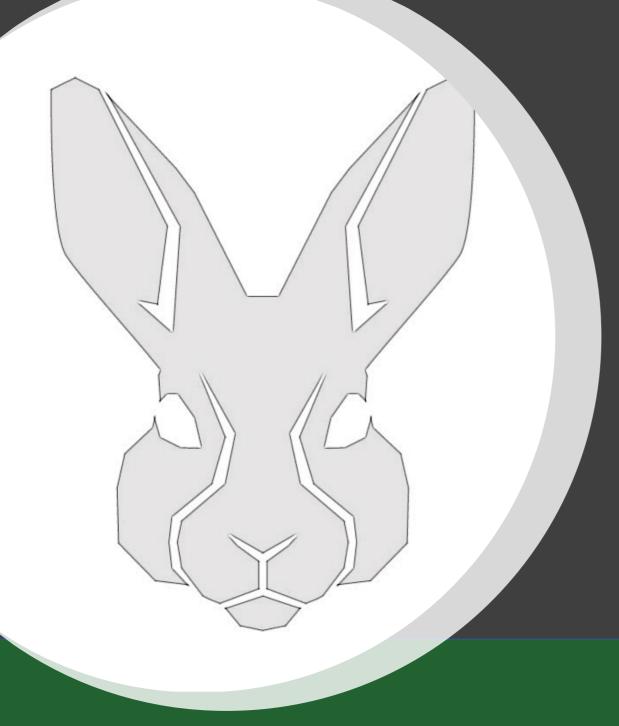


Age Compliance Checks for Home Delivery



Resources





What does R.A.B.I.T stand for?

Resource Allocation Based on an Intelligence toolkit



https://liquorcontrol.vermont.gov/enforcement

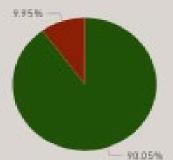


Investigator:

AIL

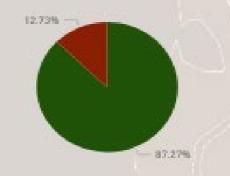
Click for Strategic Inspections

90 Day Tobacco Compliance Rate



Click for Tobacco Compliance

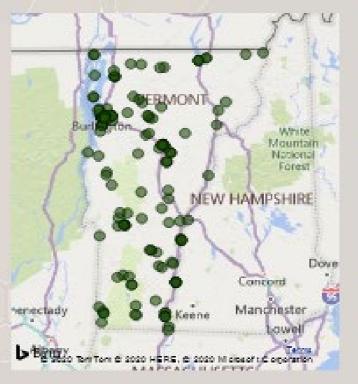
90 Day Alcohol Compliance Rate

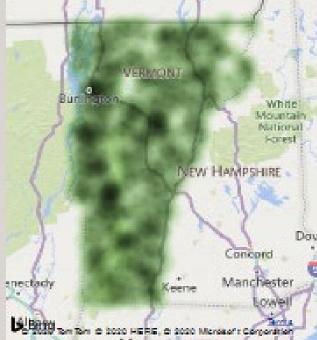


Click for Alcohol Compliance

Monkey House Jasper's Tavern Last Stop Sports Bar

Top 3 to Inspect

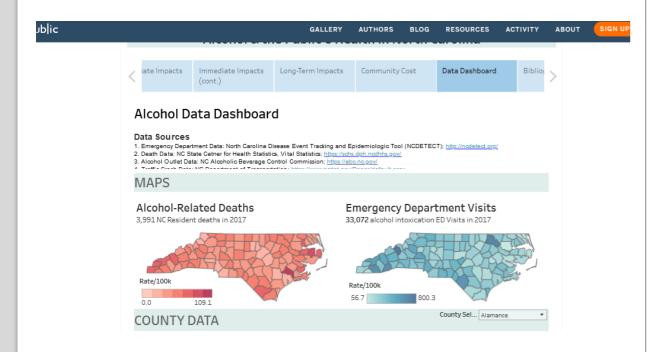




Click for Complaints

Click for DUI Data

North Carolina Alcohol Data Dashboard





https://public.tableau.com/profile/nc.injury.and.violence.prevention.br anch#!/vizhome/NCAlcoholDataDashboard/Story

PILLARS OF ALCOHOL REGULATION

Protect public health & safety

Ensure efficient tax/revenue collections

Eliminate unfair or illegal marketing practices

Balance interests



THANK YOU!

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